Measuring Course Competencies In A School Of Business: The Use Of Standardized Curriculum And Rubrics

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ABSTRACT

This paper examines the growing emphasis on measurement of course competencies by individual college students through two course examples, an undergraduate course in managing change and conflict and a graduate course in human resource management. The author explains how standardized curriculum and assignment rubrics are being used to measure student achievement and as a vehicle for ongoing assurance of learning efforts.

Keywords: assurance of learning; rubrics; measuring course competencies

INTRODUCTION

rogram goals, course competencies, learning objectives and standardized rubrics have long been a part of education, especially courses offered by Schools of Education where tools such as rubrics are regularly taught as part of the curriculum. Business schools, however, have been less likely to formalize standardized measurement of course competencies until fairly recently when the focus of accrediting bodies such as AACSB and the regional accreditors have shown increased concern about assessment of learning. Current AACSB standards, for example, require outcome-based assessment and direct assessment measures; these measures are recommended to be not just at the program level but to be embedded in courses (Kelley, Tong & Choi, 2010; Weldy, Spake, & Sneath, 2008). Documentation of student learning has thus become "increasingly important in decisions regarding initial accreditation and reaffirmation (by AACSB) (Hawkins, 2008, p. 2.) Post secondary educators are well aware that college offerings exist in a "climate of outcomes-based educational reform that has attained critical influence at all levels of U.S. education (Shaftel & Shaftel, 2007, p. 215) and that "a close relationship exists between the appraisal of student achievement and the evaluation of educational programs, because measuring student outcomes may reveal the success or failure of educational programs" (Shaftel & Shaftel, 2007, p. 217).

This paper uses evolving quality improvement initiatives at the H. Wayne Huizenga School of Business and Entrepreneurship at Nova Southeastern University (NSU) to illustrate how a comprehensive, unified approach to measuring course competencies can greatly assist in documenting accomplishment of program goals. Two course examples are used to suggest an approach to measuring course competencies through rubrics and standardized curriculum. We begin by looking at measuring competencies at the course level.

MEASURING COMPETENCE AT THE COURSE LEVEL

In a 2010 study of 420 deans at AACSB accredited business schools, researchers found that "minor modifications to existing courses and closer coordination of multisection courses were the most frequent changes made to improve student learning" (Kelley, Tong and Choi, 2010, p. 299). This coordination of multisection courses is at the heart of this current report.

At NSU, a given course can be offered in four different formats: day, evening, weekend, and online. Additionally, the ground based courses can be offered on campus or at a distance around the State or even outside the country. While business courses have long used the same book and a "standard syllabus," it is well known that the variety of full time and adjunct faculty teaching the course demonstrate considerable variation in what they cover and what they require as student deliverables. In a broad-based effort to reduce this variation and to improve the consistency of our offerings and in conjunction with designing an enhanced assurance of learning program (AOL), the Huizenga School has begun an evolution to a Lead Professor Model where a full time faculty member designs a given course in such a way that it can be delivered with a team of Instructional Specialists. The Lead Professor is responsible for the standardized curriculum package including the rubrics by which all deliverables will be graded.

Standardized Curriculum Packages

One way of reducing the variation in what goes on in the classroom and thus the variation in student learning outcomes is by creating a standardized curriculum package which can be delivered through a team of qualified instructional facilitators. At NSU, the Lead Professor, in conjunction with other faculty who have been teaching the course, designs a curriculum package which consists of, among other things, a detailed syllabus, a series of content videos, instructions and rubrics for all deliverables, standardized tests, lesson plans for all formats, and an assurance of learning plan which directly measures all course competencies. The latter is documented through an end-of-term report during which the teaching team assesses outcomes and discusses continuous improvement measures.

A large part of the work of the Lead Professor is in designing rubrics for all course deliverables so that no matter who is doing the grading, the outcomes are much more likely to be similar.

Use Of Grade Rubrics

The National Institute for Learning Outcomes Assessment found in their 2009 report that faculty are "motivated to spend time creating rubrics because they know that rubrics will save them time in grading papers and in helping students understand the grading process. (p. 6)" This reduced time in grading, however, does come at considerable upfront cost since using rubrics does require "a great deal of thought and time when he/she composes and creates the project and its handout material for the first time (Amantea, 2004, p. 27). Advantages of using rubrics include not only reducing the amount of time it takes to grade assignments, but providing clear expectations to students, and the ability to consistently grade student work (Donathan & Tymann, 2010, 477). While all of these points were critical to the current development process, the value of consistency is most important when a number of instructors are going to be grading the same assignment.

While the value of rubrics for improving student performance has been documented (Bolton, 2006; Suskie, 2004), students report the positive value of rubrics as establishing expectations, providing a guide for performance, identifying critical issues, and providing a vehicle for feedback (Bolton, 2006). But not everyone is in favor of rubrics. Some would argue that sharing rubrics with students will lead to "formulaic writing (Marcotte, p. 3)" although Marcotte suggests this is due to prescriptive as opposed to descriptive rubrics.

In spite of any lingering controversy over rubrics, the train has definitely left the station. In the study of AACSB deans referred to above, almost 92% of the deans said that written assignments graded with rubrics were a part of their assessment protocol. (Kelley, Tong, and Choi, 2010). This is not surprising given the AACSB requirement of direct, individual assessment since one good way to accomplish this is to "develop rubrics for presentations, writing assignments, and projects to facilitate standardized assessments (Weldy, Spake, & Sneath, 2008, p. 18).

Another, less touted, benefit of rubrics is especially important for the Huizenga approach, namely that rubrics "open up communication among colleagues related to student learning" and "make assessment of student learning more objective." (Gort, Kieke, Moroz, & Luebke, 2008, 116). This assessment directly feeds back into the close-the-loop features of the new process.

To more clearly explain the use of rubrics in the Lead Professor Model, the author uses examples from two courses she has developed

TWO COURSE EXAMPLES

The author has been designated Lead Professor for an undergraduate management course, Managing Conflict and Change and a graduate HR course, Human Resource Management. Both courses are currently running in multiple formats in multiple locations and all instructors are using the rubrics designed by the author and approved through the internal AOL and Quality Review teams. These courses can provide examples of how rubrics are being used.

Managing Conflict And Change

HRM 3100 is an 8 week undergraduate class offered to management majors; however, it is a popular elective for other majors as well. Deliverables for the course include midterm and final exams, a book review, a self-assessment paper using the *Thomas Kilmann Conflict Mode Instrument*, and two reflection papers consisting of three short essays each. Students taking the course in the online format have exactly the same deliverables with the exception of the two reflection papers. The combined six questions of those papers are delivered through the weekly discussion question requirement for the online students. Whether answered as part of the reflection papers or as online discussion questions, the assignment is graded by the exact same rubric. These questions measure specific course competencies and thus results can be directly compared.

Here is an example. Reflection Paper One, Question One (Day, evening and weekend class formats) is identical to the Week One Discussion Question (online format) and states the following.

Use Lewin's 3 stages of change and describe an organizational change you have experienced (Either small-scale or large-scale change will do). If you are not working and have no organizational reference, interview someone you are close to about a change situation in their organization. Tell us about the unfreezing, introducing and refreezing steps of the change. How well did it work? What, if anything, could have been done better? (Course Competency #1)

Regardless of format, here is the grade rubric used for this question.

Grade Rubric For Reflection Paper 1 – Question 1 (CC#1)

Criterion	Does not meet basic	Meets basic criterion	Proficient	Outstanding
	criterion			
Applies Lewin's	Does not demonstrate	Applies only one or	Applies 3 stages of	Gives robust examples
theory to real-life	knowledge of Lewin's	two of Lewin's 3 states	Lewin's theory to a	of Lewin's 3 stages
situation	3 stages of change (0)	in specific terms (1)	real-life change	through the case
			situation (2)	discussed (3)
Analyzes what went	Does not analyze a	Describes what went	Analyzes what went	Gives specific
well	real-life situation using	well in general terms	well in each of the	examples of what went
	Lewin's model (0)	(1)	three stages of change	well throughout the
			(2)	three stages (3)
Recommends what	Makes no	Some evidence of	Demonstrates clear	Specifically addresses
could have been done	recommendations for	analytical ability in	understanding of	improvements in two
better	improvement in any of	recommending	change leadership	or more stages of the
	the three stages of	improvements (1)	through	change situation (3)
	change (0)	-	recommendations (2)	-
Communicates in	Poorly written,	Numerous errors in	Very few errors in	Virtually no errors in
clear, logical,	incoherent sentences,	grammar, spelling,	grammar, punctuation,	grammar, punctuation,
grammatically	poor spelling,	punctuation, but	spelling. Coherent,	spelling, completely
correct terms	unacceptable grammar	coherent, logical	logical discussion (2)	coherent and logical
	(0)	discussion or vice		(3)
		versa (1)	20/ 4 : 500/ 5/10	7504 6 1 2004 7

Grade Equivalency: 0 points=0%; 1 point=20%; 2 points-40%; 3 points=60%; 4 points=70%; 5/12=75%; 6 points=80%; 7 points=82%; 8 points=85%; 9 points=88%; 10 points=92%; 11 points=96%; 12 points=100%

Several things should be pointed out about the effective use of rubrics in this and other courses

- 1. All rubrics are found in the syllabus so that students and faculty have easy access.
- 2. All deliverables (for all formats) are uploaded electronically to a course website using the Blackboard course management system.
- 3. Students are required to copy and paste corresponding rubric into their assignment before uploading
- 4. All rubrics and deliverables are visibly tied back to course competencies in a deliberate attempt to keep everyone's attention focused on the course competencies. In this case, the assignment relates to Course Competency #1: Translate basic change management theories into organizational practices.

Similar to how this rubric is being used for this specific assignment, each of the other deliverables has its own rubric with the exception of the exams which are multiple choice exams housed on the Blackboard website and graded by the computer. If essay questions had been used, however, there would have been grade rubrics provided.

Human Resource Management

HRM 5030 is a 3 month, graduate level, 3 credit course taken by all management majors in the MBA program. Its deliverables also include a multiple choice midterm and final exam taken on the Blackboard course website as well as a team term paper, a team oral presentation of that paper (ground-based) or PPT presentation (online format), 8 current events assignments, and an individual case study. All of these deliverables are direct measures of course competencies, and in the case of team deliverables, there is also a corresponding individual assessment measurement.

One logistical difference in deliverables is that the case is submitted in one document by the ground-based students and in the form of two weekly discussion questions with the online groups. In the latter situation, the case study rubric is simply split into Part A and Part B for the online students. Similarly, current events are delivered each week in the online format but in two parts of 4 articles each in the weekend format. These differences are logistical only and the same grade rubrics apply. Here is what a current event rubric looks like. Note that it is submitted with each of the 8 current events.

Grade Rubric For EACH Current Event – (1 Point Each) Course Competency #5

Criterion	Does not meet basic	Meets basic criterion	Proficient	Outstanding
	criterion			
Meets criterion of	Article chosen is	Article is either	Article is both current	Article is clearly a
"current event," i.e.,	neither current nor an	current OR an "event"	and an "event" related	significant current
something happening	event related to HR(0)	related to HR.(.1)	to HR (.15)	event related to HR.
in the news right now				(.2)
which is an actual				
event and HR related				
Synthesizes and	Does not discuss key	Provides broad	Gives some details of	Describes the essence
reports key points of	points of the story (0)	overview only of the	story; reader may still	of the story answering
the story		story. (.25)	have questions (.275)	who, what, when, why,
				and where (.3)
Explains the	No explanation given	Relates story to HR in	Specifically relates	Fully explains
relevancy of the story	of the relevancy of this	general terms (.25)	story to HR profession.	importance of the story
to the HR profession	story. (0)		(.275)	to HR theory and/or
				practice (.3)
Communicates in	Poorly written,	Numerous writing	Very few errors in	Virtually no errors in
clear, logical,	incoherent sentences,	errors but sufficient,	writing and referencing	writing and
grammatically	poor spelling,	appropriate and correct	(.15)	referencing. (.2)
correct terms and	unacceptable grammar	references or vice		
provides source in	and/or total lack of	versa, citation present		
APA style	references, no citation	but may be incomplete		
	(0)	(.1)		

Total points for EACH current event = 1

Note that the current events assignment is (a) related directly to course competency #5 (Demonstrate a familiarity with HR-related current events), and (b) worth an overall 1% of the student's grade. The "grader" just indicates the level of accomplishment on each criterion and adds up the total score.

Similar to the previous discussion of HRM 3100, all rubrics are found in the syllabus and students are required to copy and paste rubrics into their assignments before uploading to the course website. Instructors grade papers using these rubrics and return graded papers with comments through the Course Grade Center.

CONCLUSION

To date, the author has completed four cycles of HRM 5030 and is completing her third cycle of HRM 3100. The use of grade rubrics has been well accepted by Instructional Specialists working under the Lead Professor as well as the students involved. Anecdotal reports from students cite an increased comfort level with knowing exactly what is expected. Faculty find that students more accurately interpret the purpose and requirements of the assignments than before. A reinforcing part of this process is our determination that faculty provide concrete, timely feedback on all assignments and students clearly appreciate this. Stevens and Levi (2005) report that fast feedback is more useful and meaningful to students than is delayed feedback. Not only does it give them an idea of where they stand in the course, but it encourages them to self-correct on subsequent assignments.

The biggest benefit, programmatically, however, may be the considerable extra control it gives full time faculty over what is being taught in classes and a much better handle on how our course competencies are being met. No longer afraid we are comparing apples and oranges, we now have common assessments and measures to compare at the end of the term and to use in closing the all-important AOL loop.

ABOUT THE AUTHOR

Jane Whitney Gibson is a Professor of Management at the Wayne Huizenga School of Business and Entrepreneurship at Nova Southeastern University where she teaches undergraduate and graduate courses in management and leadership. Gibson is the Editor of *The Journal of Applied Management and Entrepreneurship* and the author of four books and many articles. Her current research interests are in the areas of online pedagogy, leadership, and generational values. Her most recent article, "Lillian McMurry of Trumpet Records: Integrity and Authenticity in the Charismatic, Constructive Narcissist Leader," appeared in the February 2011 issue of the *Journal of Leadership & Organizational Studies*.

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