# Improving The Operational Environment Thru Internet Utilization

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#### ABSTRACT

This study demonstrates how an Internet based network of railroad information resources can provide a dynamic, cost effective resource to help management improve their operational environment. The informational and knowledge sources needed to support the interoperability and integration of rail networks and their employees are increasingly available via the Internet. Public resources on the Internet primarily support the distribution of industry publications, notice and proceedings of industry conferences and meetings, communications about legal and legislative issues, and advertisements. Private resources on the Internet support reservation and scheduling of rail equipment, tendering shipment information, tracking equipment movements, and verifying billing information. Much of the private information is incorporated into the knowledge management systems developed by individual railroads. The study provides a proposed stratification of these resources into seven categories: Research and Statistical Resources, Newsletters and Press Releases, Industry Initiatives, Legislative Information, Industry Publications, Professional Associations, and Educational Resources.

Keywords: Operational Environment, Web Based Information Resources, Interoperability, Stratification

## INTRODUCTION

he purpose of this investigation was to identify relevant web based information resources and to provide a useful information classification schema for this external information. Increased availability and the explosion of information during the last decade have influenced recent methods and techniques used in the management of information. Knowledge management focuses on collecting and reorganizing information to understand patterns and relationships among the data to turn it into valuable knowledge [6,13,14]. In recent years, both the amount and type of information available to an enterprise has increased exponentially with the advancement of the Internet. The Internet is an important information resource for managers who must find new ways to increase knowledge availability while containing the cost of access.

This study demonstrates there is an Internet based network of railroad information resources that provide a dynamic, cost effective resource to help management improve their operational environment. Consistent with prior literature, these resources include (1) the coding and sharing of best practices, (2) the creation of corporate knowledge directories, and (3) the creation of knowledge networks [1,7,8]. The study proposes a stratification of these resources into seven categories: Research and Statistical Resources, Newsletters and Press Releases, Industry Initiatives, Legislative Information, Industry Publications, Professional Associations, and Educational Resources. While this discussion illustrates how these resources support railroad management, this stratification may also be used as a valuable organizing tool for Internet based resources supporting other industries as managers development knowledge management systems that incorporate selected external information.

#### **BACKGROUND**

Today, more than 600 freight railroads operate in North America. They form a seamless integrated system that provides the most efficient, cost-effective freight service in the world. North American railroads operate more then 173,000 miles of track, earn \$42 billion in annual revenues, and account for more than 40 percent of all freight

transportation - more than trucks, boats, barges or planes. In 2002, total rail transportation volume was an estimated 1.5 trillion ton-miles (2, 3, 4, 11, 12). Continuously moving on the rail network are more than 20,000 locomotives and 500,000 freight cars. More than 165,000 rail employees schedule, monitor, and manage the network which includes main line track, switching yards, and customer locations. The American railroad industry has been characterized by intense competition since the passage of the Stagger's Act of 1980. Survival in the industry has been challenging and most railroads have either not survived or have survived as companies changed substantially by merger and acquisition activities.

Supporting interoperability and integration requirements among management, employees, and customers is a consistently challenging aspect of railroading. Interoperability is essential and is achieved primarily through standardization and benchmarks. For instance, track gauge, equipment sizes, and document layouts are standardized. Communicating traffic volumes and updates to standards is an essential element of interoperability. Integration initiatives among railroads include efforts to improve rail crossing safety, to influence the passage of legislation that favors the rail industry, and the communication of meeting notices and minutes for a variety of rail related industry associations. Integration initiatives among employee organizations include the sharing of labor union and railroad retirement communications.

The informational and knowledge sources needed to support the interoperability and integration of rail networks and their employees are increasingly available via the Internet. Public resources on the Internet primarily support the distribution of industry publications, notice and proceedings of industry conferences and meetings, communications about legal and legislative issues, and advertisements. Private resources on the Internet support reservation and scheduling of rail equipment, tendering shipment information, tracking equipment movements, and verifying billing information. Much of the private information is incorporated into the knowledge management systems developed by individual railroads.

## INTERNET INFORMATION SERVICES

The methodology of this study is an investigation limited in scope to available public online internet sources of information and is carried out as a case study intended to contribute to further theoretical development [5,10]. Table 1 provides a summary of many of the primary web based sources of information and Table 2 provides illustrative examples of how information found on selected web sites may be categorized into a useful organizational schema. During this investigation the authors examined web sites related to freight railroads. This included associations, E-commerce, logistics, railroad, governmental, union, engineering, consultant and safety web sites. Web sites supporting interoperability contain information and documents such as contact information, standard industry terminology, standard operating procedures and railroad industry performance. Web sites supporting integration contain information about industry initiatives, proposed legislation, and rail related associations. Examples of the more interesting online data and information sources are discussed below.

The number of sites containing information related to railroads is immense. The depth and breadth of the sites investigated is particularly interesting because the railroad industry is not typically thought of as information intensive [13]. The site RailroadData.Com, for example, contains more than 4,000 links. The links include government agencies, e-commerce sites, classified ads, rail newspapers, railroad associations and listings of railroad bridges and tunnels. There are a number of railroad related associations maintaining web sites. Some of these include the American Public Transit Association, American Railway Development Association, American Railway Engineering & Maintenance-of-Way Association, Association of American Railroads, Intermodal Association of North America, North American Rail Shippers Association, National Industrial Transportation League, National Railroad Construction and Maintenance Association, Operation Lifesaver, Railway Association of Canada, Railway Engineering-Maintenance Suppliers Association, and Railway Industrial Clearance Association of North America.

The Association of American Railroads' (AAR) web site contains a wealth of statistical information organized by the size of the reporting railroads. Typical information includes total miles of road operated, average employee compensation, traffic characteristics, financial reports, and gross tons transported. This information is presented at an aggregate level and provides information essential for railroad managers and planners. The AAR also publishes weekly statistical performance data for seven major US and Canadian railroads including freight cars

on line, average train speed, average terminal dwell time, bills of lading timeliness and grain car loadings. These statistics are used as a bench mark for railroad management.

Railroad knowledge management can draw heavily from the field of logistics and from the websites dedicated to logistics. The Intermodal Association of North America (IANA) is North America's leading industry trade association representing the combined interests of the Intermodal freight industry. Their membership includes railroads, port authorities, truckers, logistics companies, and suppliers to the industry. Their web site contains information of interest to railroad managers including terminal operations, transport equipment, containerization, documentation, liability rules, and technology trends. It also takes an in-depth look at interrelationships between modes of transportation, shippers and governmental agencies, and presents emerging trends occurring within the industry. Another example is a complementary web site maintained by LoadMatch, which matches loads, trucks, and equipment used for inland intermodal transportation. Some Government agencies which maintain web sites with extensive information include the Canadian Transportation Agency, DOT Research & Special Projects Administration (HazMat), Environmental Protection Agency, Federal Railroad Administration, National Transportation Safety Board, Surface Transportation Board, Transport Canada, U. S. Department of Agriculture, U. S. Department of Transportation, and U. S. Railroad Retirement Board. The Federal Railroad Administration (FRA) contains information on legislative and regulatory initiatives; federal regulations, orders and notices; safety data; a grade crossing viewer; FRA studies and FRA publications.

The U. S. Department of Transportation websites has a wealth of information including information on railroad grade crossings, financial statistics, transportation statistics, laws and regulations, safety issues and rail planning. The Bureau of Transportation Statistics within the U. S. Department of Transportation has statistical information from all areas of transportation and comparative studies between modes of transportation. Schedule Distribution Services (Skedz) is a freight service management company site whose goal is improving management of each step of the freight shipping process for the freight shipping community. They provide access to schedule information for all North American Intermodal carriers, including the schedule of service for each city serviced.

#### **STRATIFICATION**

Our analysis indicates that the number of sites containing railroad related information is very large, and that a schema for organizing and filtering the information incorporated into a knowledge management system used by rail managers is essential for the productive use of available resources. The categories proposed for this purpose are as follows: Research and Statistical Resources, Newsletters and Press Releases, Industry Initiatives, Legislative Information, Industry Publications, Professional Associations and Educational Resources.

#### **Research and Statistical Resources**

A large volume of railroad research and statistical reports are available online including freight statistical data showing the yearly total tons of each commodity shipped by rail, detailed information on each railroad, and detailed traffic reports. The Bureau of Transportation Statistics, the Federal Railroad Administration and the Association of American Railroads maintain particularly informative web sites.

## **Newsletters and Press Releases**

Managers and executives in the railroad industry must keep up with a changing business environment. There are a number of web sites which provide newsletters, press releases, position papers and railroad related events which can assist the managers to keep abreast of an ever changing environment. The Association of American Railroads (ARR) and Federal Railroad Administration (FRA) has a wealth of this type of information. For example the AAR's "In and Around the Industry" section of its web site provides details regarding the events in a number of railroads and numerous position papers. Numerous speeches and testimonies by governmental officials and others are available.

# **Industry Initiatives**

Safety is the highest priority concern for railroad managers with hundreds of accidents per year. Operation Lifesaver is an industry initiative supported by all major railroads that seeks to significantly reduce the number of railroad accidents. Operation Lifesaver's web site contains a wealth of information including educational materials, statistical data and library information. Of particular interest are the accident statistics for all grade crossings in the LIS

# **Legislative Information**

Railroads historically have had a close relationship with government. Management must stay informed of current legislation and legislative initiatives. Most railroad related web sites have links to key legislation and regulatory sites.

# **Industry Publications**

Managers need to keep up with general issues and activities in the rail industry. Many of the rail association sites have links to their publications. For example, The National Industrial Transportation League web site provides information on domestic and international transportation policy issues. The Association of American Railroads has several hundred publications covering a wide variety of industry topics. RailroadData.Com has more than 5,000 railroad related links including links to discussion forums, rail contractors, governmental agencies, rail associations and technical data. It also has many links for the rail hobbyist, tourist, commuter and international sites, which are not of general interest to the railroad manager.

The Intermodal Association of North America (IANA) web site contains statistical data related to Intermodal activities, legislative bills and alerts, Intermodal market trends, a quarterly report that provides a comprehensive look at rail and Intermodal activity and best practices video tapes. IANA also provides a detailed uniform Intermodal interchange and facilities access agreement. This is the only standard equipment interchange contract used in the Intermodal industry.

### **Professional Associations**

Most active railroad executives and managers are members of one or more professional associations or societies and participate in their activities. For example National Industrial Transportation League (NITL) represents the interests of shippers before government regulatory agencies. This organization holds a yearly national conference, publishes a monthly newsletter and publishes on its web site its legislative activities. It also publishes a Code of Ethics reflecting the need for ethical behavior by railroaders. As pointed out above the American Railroad Association is a very active and large association holding its annual meetings in Washington, D.C. and a yearly Railroad Day on Capitol Hill. The AAR is organized into seven departments including the President's Office, Administration and Finance, Communications, Government Affairs, Law Department, Policy & Economics and Safety & Operations each with its own informative Web pages.

#### **Educational Resources**

As with any profession, educational information and training courses are important for continuous improvement initiatives. The Federal Railroad Administration and the Department of Transportation web sites present links to numerous training opportunities. Operation Lifesaver, an initiative to improve grade crossing safety, has useful educational materials designed for teachers to use with school age children.

#### Table 1 North American Rail Freight Transportation Related Web Sites

#### **Rail Freight Associations**

American Railway Development Association American Railway Engr. & Maint. Assn.

American Short Line & Regional Railroad Association

Association of American Railroads

Association of Car Accounting and Car Service Officers (ACACSO)

Coalition Against Bigger Trucks
Hazardous Materials Advisory Council
High Speed Ground Transportation Association
Institution of Railway Signal Engineers
Intelligent Transportation Systems
Intermodal Association of North America
League of Rail Industry Women

NASSTRAC (shippers association)

National Association of Railway Business Women

National Industrial Transportation League

National Railroad Construction and Maintenance Assn.

North American Rail Shippers Association

Operation Lifesaver, Inc.

RailroadData.com

Railway Association of Canada, The

Railway Engineering-Maintenance Suppliers Assn. Railway Industrial Clearance Assn of North America

Railway Progress Institute Railway Systems Suppliers, Inc. Railway Supply Association Railway Tie Association

Transportation Consumer Protection Council Transportation Intermediaries Association

Transportation Research Board

#### Rail Related Government Web Sites

Bureau of Transportation Statistics Canadian Transportation Agency D.O.T. Research & Special Projects

Administration (HazMat) Environmental Protection Agency Federal Railroad Administration National Transportation Safety Board Surface Transportation Board

Transport Canada

U. S. Department of Transportation U. S. Railroad Retirement Board

#### **Railway Labor Organizations**

Brotherhood of Locomotive Engineers Brotherhood of Maintenance of Way Employes Brotherhood of Railway Signalmen

Transportation Communications International Union

Transportation Trades Department, AFL-CIO

United Transportation Union

# **Major Railroads and Industry Partners**

Burlington Northern & Santa Fe Railway

Canadian National Canadian Pacific Railway CSX Transportation

Ferrocarril Mexicano, S.A. de C.V. Kansas City Southern Railway Co. Norfolk Southern Corporation RAILINC Corporation

TTX Company Union Pacific Railroad http://www.amraildev.org

http://www.arema.org http://www.Aslrra.org http://www.aar.org http://www.acacso.org

http://www.cabt.org http://www.hmac.com http://216.181.117.50

http://www.irse.org http://www.itsonline.com

http://www.intermodal.org http://www.lriw.org http://www.nasstrac.org http://www.narbw.org http://www.nitl.org

http://www.nrcma.org http://www.railshippers.com

http://www.oli.org

http://www.railroaddata.com http://www.railcan.ca/ http://www.remsa.org http://www.rica.org http://www.rpi.org http://www.rssi.org

http://www.rsaweb.org http://www.rta.org http://www.transportlaw.com

http://www.tianet.org http://www.nas.edu/trb

http://www.bts.gov http://www.cta-otc.gc.ca http://hazmat.dot.gov

http://www.epa.gov http://www.fra.dot.gov http://www.ntsb.gov http://www.stb.dot.gov http://www.tc.gc.ca/ http://www.dot.gov http://www.rrb.gov

http://www.ble.org http://www.bmwe.org http://www.brs.org http://www.tcunion.org http://www.ttd.org http://www.utu.org

http://www.bnsf.com http://www.cn.ca

http://www8.cpr.ca/cms/English

http://www.csx.com http://www.ferromex.com.mx http://www.kcsi.com http://www.nscorp.com http://www.railinc.com

http://www.ttx.com/ http://www.uprr.com **Trade Publications** 

International Railway Journal Journal of Commerce Pocket List of Railroad Officials Railway Age Railway Track & Structures Traffic World Magazine Trains Magazine http://www.railjournal.com http://www.joc.com http://www.cbizmedia.com http://www.railwayage.com http://www.rtands.com http://www.trafficworld.com http://www.trainsmag.com

Table 2
Selected Web Sites and Information Categorization Illustrations

Research News-letters Industry Legislative Infor-Industry Professional Educational and and Press Initiatives mation **Publications** Associations Resources Statistical Releases Resources American Short Legislative and Tariffs Position Events Online Safety Line Railroad Papers & Regulatory Seminars Association News Initiatives AFL-CIO Press Legislative and Transportation Regulatory Releases & Initiatives, Filings, Department Position **Papers** & PAC Links Association of Research & Press Links to Legislative and Numerous Seminar Links to Related Regulatory American Railroads Statistical Releases Related Sites **Publications** Presentations, Sites Reports & Position Initiatives, Filings, Meeting Minutes, List Papers, & PAC Links News of Members Burlington Press Safety Data Company Northern Railroad Information Releases Department of Online Journal Research Grant Legislative and Geographic & Transportation Reports Information Regulatory Access & Link to Initiatives & News Atlas Data National Transportation Library Educational Federal Railway Research & Grade Legislative and Administration Statistical Crossing & Regulatory Materials & Links Initiatives & RR to Related Sites Reports Safety Information Administration Issues Legislative and Intermodal Statistical Press Grade Seminar Association of Reports Releases Crossing & Regulatory Presentations Safety Initiatives & Meeting North America Information Minutes & Links to Related Sites National Industrial Statistical Regulatory Filings Tariff & Training Courses Press Transportation Reports Releases Crude Oil News-letter. Price Publi-League & Grant cations Information National Shippers Press Legislative and List of Regulatory Members & Association Releases & Initiatives, & Filings News-letters Events Calendar Operation Lifesaver Statistical Initiative Lesson Plans & News Reports Updates Training Materials for Teachers Railway Age Statistical News Advertise-(magazine) Reports ments U.S. Senate Legislative and Press Committee on Releases Regulatory Initiatives, & Filings Commerce, Science & Transportation

## **SUMMARY**

During this investigation the authors found a number of online sources of information and data useful to the railroad manager. Much of the information was available free of charge, though we did find that a number of the professional associations which restricted access to members only. Both interoperability and integration initiatives were supported by the Internet resources identified in this study. Web sites supporting interoperation include information such as railroad classifications and contact information, bridge and tunnel dimensions, railroad equipment classifications, industry terminology, and engineering standards. Web sites supporting integration included information about topics such as Operation Lifesaver, the Safe Highways and Infrastructure Preservation Act (H.R. 3132), railroad related associations, and schedules of industry conferences.

Our findings also indicate that web based information resources that support integration and interoperability within an industry may be stratified into the following categories: Research and Statistical Resources, Newsletters and Press Releases, Industry Initiatives, Legislative Information, Industry Publications, Professional Associations, and Educational Resources. Both the number of web sites and the amount of information contained on the web sites indicate how important external information is within an industry and how important it is to have an effective organizing mechanism. The stratification proposed here is one useful way to organize a vast array of information into useful categorizations as knowledge management systems incorporate external information sources.

#### **AUTHOR INFORMATION**

Melinda Cline is an Associate Professor of Information Systems at Texas Wesleyan University. She received her Ph.D. from Florida State University. Her research interests include information technology investment, organizational change, knowledge-based systems, impacts of new technologies, and international business. She has published articles in the Journal of Information Systems Management, Information Strategy, Decision Support Systems, Computers and Society, Managerial Auditing Journal, Journal of Computer Information Systems and Computer Science Education.

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# **NOTES**